






2015 ANNUAL REPORT



*Telehealth Begins With A Vision Of
Connecting People To People,
Connecting Resources To Needs,
And Connecting Health Care Problems To Health Care Solutions...*

Table of Contents

-  Vision Values & Mission
-  2015 Board of Directors
-  2015 PCC Staff
-  2015 Accomplishments & Outcomes
-  Financials

What is Palmetto Care Connections?

Palmetto Care Connections (PCC) is the telehealth network for South Carolina that offers telehealth support and consulting services to healthcare providers, primarily in rural communities. PCC is a non-profit (501©(3)), neutral organization working with providers across the state.

Our Vision

Improving the Health of South Carolina through Telemedicine.

Our Values

-  *Patient-Centered*
-  *Quality*
-  *Collaboration*
-  *Sustainability*
-  *Integrity*
-  *Results-Driven*

Our Mission

Facilitate health care access across South Carolina through the utilization of innovative technology to promote the provision of qualified medical professionals of various disciplines.

From PCC Executive Director

Palmetto Care Connections (PCC), the non—profit, neutral Telehealth Network for South Carolina continues to make significant progress towards our goal of expanding access to quality health care in rural and underserved South Carolina communities.

Palmetto Care Connections (PCC) had an amazing year in 2015. We have always appreciated the support and dedication of our Board of Directors as well as our Advisory Council members as we have grown and expanded our telehealth network over this past year. We were able to increase our capacity by adding two new employees (Trayce Shanks, RN, Clinical Telehealth Coordinator) and Matt Hiatt (Telehealth Engineer). We also contracted with Jim Allen to assist us in implementing our HRSA Network Development grant. We are very fortunate to have such a great team of folks working together to improve health care access and improve the health of our South Carolinians.

There were many significant accomplishments over the past year including the expansion of the PCC Board of Directors. Our existing five member Board felt the need to expand and better represent the various geographical areas of the state. We added Greg Rusnak, Chief Operating Officer at Greenville Health System, Meera Narasimhan, MD, Associate Provost Health Sciences, University of South Carolina, Will Harms, MD, VP Medical Affairs, SC Blue Cross & Blue Shield, Tripp Jennings, MD, System VP of Palmetto Health and Medical Director, SCDHHS, and Danette McAlhaney, MD, Bamberg Family Practice.

MUSC successfully transitioned the role of Consortium leader for the Palmetto State Providers Network (PSPN) over to PCC. We also successfully transitioned our sites from the original Federal Communications Commission (FCC) Rural Health Care Pilot Program to the healthcare connect Fund (HCF), which subsidizes 65% of the monthly recurring broadband cost for eligible safety net clinics and hospitals. We have added 17 new rural PSPN sites in 2015 which brings our Consortium membership to well over 100 sites.

PCC worked collaboratively and diligently with the South Carolina Telehealth Alliance (SCTA) to successfully meet all of the deliverables of the Statewide Telehealth Strategic Plan. The relationship between PCC and SCTA developed over the course of the year into a tremendous partnership and in 2016 I will join James McElligott, MD as the Co-Chair of the SCTA Advisory Group. We look forward to working together to achieve the goals in the new 2016 Telehealth Strategic Plan.

In the year ahead, we will continue our focus on expanding our ability to support the delivery of health care in rural and underserved communities through the use of telehealth. We will broaden our offerings to better serve our communities. If you are a physician, clinic or hospital, we invite you to contact us to find out how we can best work together to expand access to care. If you are a potential vendor, health plan or funding partner, we invite you to join forces with us by providing your expertise, innovation and financial support to help expand quality care in our South Carolina communities



Kathy G. Schwarting, MHA
Executive Director

2015 Board of Directors

Graham Adams, PhD.

Chief Executive Officer
SC Office of Rural Health

Rick Foster, MD

Executive Director
Catalyst for Health
SC Hospital Association

Will Harms, MD, MBA

Vice President
Medical Affairs
SC Blue Cross Blue Shield

Ken Hiatt

Retired Administrator
Allendale County Hospital

Tripp Jennings, MD

System Vice President
Palmetto Health
Medical Informatics Officer
Medical Director
SC Department of Health and
Human Services

Danette F. McAlhaney, MD

Family Practitioner
Bamberg Family Practice

James McElligott, MD

Medical Director of Telehealth Services
Assistant Professor, General Pediatrics
Medical University of South Carolina

Meera Narasimhan, MD, DFAPA

Professor & Chair
Department of NeuroSciences and
Behavioral Science
University of South Carolina School of
Medicine

Roger Poston, Ed.D.

Associate Professor
Chief Operating Officer
Director, Academic and Research Systems
Office of CIO
Medical University of South Carolina

Gregory Rusnak

Executive Vice-President
Chief Operations Officer
Greenville Health System

2015 PCC Staff

Kathy Swarting, MHA
Executive Director

Jim Allen, MPH, MSW, LMSW
Program Coordinator

Matt Hiatt
Technology Director

Trayce Shanks, RN
Telehealth Coordinator

Davia Smith, MHA
Executive Assistant & Education Coordinator

2015 Accomplishments & Outcomes

Partnership with South Carolina Telehealth Alliance (SCTA)

PCC assisted the SCTA in successfully completing all of the deliverables in the 2015 Statewide Telehealth Strategic Plan. Kathy Schwarting, Executive Director of PCC, will assist James McElligott, MD in co-chairing the SCTA Advisory Group in 2016. **PCC and SCTA worked diligently and collaboratively to accomplish all of the goals and objectives in the 2015 Plan.** We are very fortunate to have this partnership!



PCC is New Consortium Leader for PSPN

Palmetto State Providers Network (PSPN) is a statewide broadband Consortium. Each Consortium seeking support from the Healthcare Connect Fund (65% subsidy for broadband services to eligible entities that is funded through Universal Service Funds and administered by USAC) must identify an organization that will serve as the lead entity. MUSC was awarded the initial funding to build the broadband network across South Carolina and served as the Consortium Leader until July 1, 2015 when that role was transitioned over to PCC. The Consortium Leader responsibilities include:

- *Legal & Financial Responsibility for Supported Activities* – PCC serves only in an administrative capacity and the individual members or sites retain ultimate legal & financial responsibility.
- *Point of Contact for the FCC and USAC* – PCC serves as the “Project Coordinator” and serves as the point of contact with the Commission and USAC for all matters related to the Consortium.
- *Typical Applicant Functions, Including Forms and Certifications* – PCC is responsible for submitting program forms and required documentation and ensuring that all information and certifications are true and correct.
- *Competitive Bidding and Cost Allocation* – PCC is responsible for ensuring that the competitive bidding process is fair and open and complies with Commission requirements and ensure that only eligible entities receive the benefit of program discounts.
- *Invoicing* – PCC is responsible for the Invoicing process including that the site contribution has been paid.
- *Recordkeeping, Site Visits and Audits* – PCC is responsible for compliance with the Commission’s recordkeeping requirements and coordinating site visits and audits.



Current PSPN Members

Allendale County

Allendale County Hospital
Low Country Health Care System-Fairfax

Barnwell County

Barnwell Pediatrics
Low Country Health Care System-Barnwell
Low Country Health Care System-Blackville
Southern Palmetto Hospital

Beaufort County

Beaufort Memorial Hospital

Berkeley County

Franklin C. Fetter Family Health Center-Cross
Franklin C. Fetter Family Health Center-Moncks Corner

Calhoun County

Carolina Health Centers-Calhoun Falls Family Practice

Charleston County

Bon Secours St. Francis Xavier Hospital
Franklin C. Fetter Family Health Center-Charleston
Franklin C. Fetter Family Health Center-North Charleston
MUSC Medical Center

Cherokee County

Gaffney Medical Center

Chesterfield County

CareSouth Carolina, Inc -Cheraw
CareSouth Carolina, Inc.-Chesterfield
Chesterfield General Hospital
Sandhills Medical Foundation, Inc.-Jefferson
Sandhills Medical Foundation, Inc.-McBee

Clarendon County

Clarendon Memorial Hospital
Hope Health

Colleton County

LowCountry AHEC

Darlington County

CareSouth Carolina, Inc.Darlington
CareSouth Carolina, Inc.-Hartsville
CareSouth Carolina, Inc.-Society Hill
CareSouth Carolina, Inc.-Society Hill
Genesis HealthCare, Inc.-Darlington
McLeod Medical Center-Darlington

Dillon County

CareSouth Carolina, Inc.-Lake View
McLeod Medical Center

Dorchester County

Franklin C. Fetter Family Health Center-Summerville

Edgefield County

Edgefield County Hospital

Fairfield County

Fairfield Memorial Hospital

Florence County

Genesis HealthCare, Inc.-Otlanta
Hope Health-Florence
Hope Health-Timmonsville
Hope Health-Admin Bldg
Hope Health-Florence
Hope Health-Lake City
McLeod Maternal Fetal
McLeod Regional Medical Center
Pee Dee AHEC

Georgetown County

Georgetown Memorial Hospital
St. James-Santee Family Health Center (Georgetown 1)
St. James-Santee Family Health Center (Georgetown 2)
St. James-Santee Family Health Center Inc.(Georgetown 4)
Waccamaw Community Hospital

Greenville County

Greenville Hospital System
New Horizon Family Health Service Inc.-Greenville
New Horizon Family Health Service Inc.-Greer
New Horizon Family Health Service Inc.-Travelers Rest
Pelham Medical Center (Village Hospital)
St. Francis Hospital
Upstate AHEC

Greenwood County

Carolina Health Centers-Piedmont
Physicians for Women
Carolina Health Centers-The Bethany Center

WHAT WE DO

Carolina Health Centers-The Children's Center
Carolina Health Centers-Uptown Family Practice
Self Regional Healthcare

Hampton County

Hampton Regional Medical Center

Horry County

Conway Medical Center
Little River Medical Center
McLeod Loris
McLeod Seacoast

Kershaw County

Kershaw Health

Lancaster County

Mid-Carolina AHEC

Laurens County

Carolina Health Centers-Hometown Pediatrics
Carolina Health Centers-Lakelands Family Practice
Carolina Health Centers-Laurens Community Care Medical Home
Carolina Health Centers-Ware Shoals Family Practice

Lee County

CareSouth Carolina, Inc.-Bishopville

Marion County

Carolinas Hospital System-Marion

Marlboro County

CareSouth Carolina, Inc.-Bennettsville
CareSouth Carolina, Inc.-Bennettsville
CareSouth Carolina, Inc.-McColl
Marlboro Park Hospital

McCormick County

Carolina Health Centers-McCormick Family Practice

Newberry County

Newberry County Memorial Hospital

Oconee County

Oconee Medical Center

Orangeburg County

Hope Health
The Regional Medical Center

Pickens County

Cannon Memorial Hospital

Richland County

Genesis Healthcare, Inc. Richland
Palmetto Health Baptist Hospital
Sisters of Charity Providence Hospitals

Saluda County

Carolina Health Centers-Ridge Spring Family Practice
Carolina Health Centers-Saluda Family Practice

Spartanburg County

ReGenesis Health Care
Spartanburg Regional Healthcare System

Sumter County

Sandhills Medical Foundation, Inc.-Sumter
Sumter Family Health Center-Pinewood
Sumter Family Health Center-Sumter
Sumter Women's Health Center

Union County

Wallace Thomson Hospital

Williamsburg County

Hope Health
Williamsburg Regional Hospital

CareSouth Carolina, Inc. (Data Center)
Minneapolis

New PSPN Members

PCC worked with Spirit Communications to add 18 new PSPN sites to the statewide Consortium. Seven of these sites are considered Rural Health Clinics and the other 11 sites are Federally Qualified Health Centers. All of these sites are located in rural communities. Having these clinics on PSPN gives them a secure, robust broadband connection which allows them to have access to specialists and services they otherwise could not offer in the local practice, and gives the patient the opportunity to stay where they are comfortable and more likely to return for care that's needed to maintain a healthier community.

Family Health Center, Inc
Denmark Medical Center
St. Matthews Medical Center
Norfield Medical Center
Community Medical Center
St. George Medical Center
Family Health Center at Holly Hill
KershawHealth- Healthcare Place at Bethune
Lamar Healthcare
Franklin C Fetter Center – Johns Island
Barnwell Pediatrics
Singleton Health Center
Medical Center of Santee
Bamberg Family Practice
Padgett Family Health
R. Dale Padgett, MD, PA
Michael C Watson Treatment Center

PSPN –Pilot Program Audit

PCC was contacted in August 2015 by the DP George & Company accounting firm and were informed that they would be conducting an audit on behalf of USAC's Beneficiary and Contributor Audit Program. The compliance audit was related to funding received by PSPN through the Rural Health Care Pilot Program of the Universal Service Fund. The audit was related to disbursements relating to Funding years 2008 & 2009. The auditors conducted site visits to 13 PSPN sites all across South Carolina in September 2015. PCC spent countless hours collecting documentation on the Pilot Program and working with the auditors and Dr. Roger Poston (MUSC) to show our compliance with the FCC regulations. The audit report has not yet been finalized but we hope to receive it by February 2016.

IT (Information Technology) Services

Over the past year, PCC has deployed over fifteen Polycom Realpresence Group series 310 and 500 series codecs. These units are being used to support Tele-OB, Video Consults and Behavioral Health Services to the four underserved counties of Bamberg, Barnwell, Allendale and Hampton counties. Included in this from the behavioral services side was also Horry County. PCC IT support includes but is not limited to support of these codecs and connectivity utilizing the PSPN video bridge services, and soon to be Polycom provisioning software services. With this PCC IT will be able to provide firmware updates, system backups and remote support for currently deployed and any future equipment deployments. In addition, we can provide scheduling and web based video conferencing services. Through the PSPN bridge services we can also provide utilization reports so that we keep the network and associated infrastructure optimally functioning. PCC IT additionally offers network review and assessment to determine telehealth and EMR readiness to its existing and potential clients, with the PSPN network serving as the backbone for those services whenever possible.

WHAT WE DO

Broadband Savings

PCC is the Consortium Leader for PSPN and administers the program in South Carolina. PCC staff enrolled more than 100 members/sites into the new Rural Health Care Connect Fund Program issued by the FCC. The members consisted of health care providers such as rural health clinics, federally qualified health centers and hospitals. These subsidized broadband connections allowed health care providers to provide a higher quality of care. **These subsidies generated more than \$3.4 million in annual broadband savings for health care providers in 2015.** We expect to increase broadband savings to South Carolina in 2016.

Information Technology (IT) Committee

PCC established an IT Committee comprised of representatives from Palmetto Health, University of South Carolina School of Medicine, Medical University of South Carolina, Greenville Health System and the Department of Mental Health. This Committee met in the summer of 2015 to discuss how they could work together in an effort to create an open access network. **This Committee is now responsible for creating the process by which hospitals in South Carolina can receive telehealth equipment through the South Carolina Telehealth Alliance (SCTA).**

Remote Patient Monitoring/Tele-Endocrinology Program

PCC is implementing a **Diabetes based Remote Patient Monitoring Program** and working with several of the Critical Access Hospital communities in SC. Telehealth equipment and monitoring will be provided for 45 eligible patients in Fairfield, Allendale, and Barnwell. PCC secured a contract with Philips Home Monitoring to provide the equipment. One of the important roles PCC plays is assisting our participating provider offices in accessing resources available to rural communities. In conjunction with this grant, PCC is working with Dr. Calcutt, an Endocrinologist in Walterboro, to develop a tele-endocrinology program to provide services to patients in Allendale, Bamberg, and Barnwell counties. PCC is also working with Low Country AHEC to set up a tele-diabetic education program that will be made available to the patients enrolled in RPM. Telehealth equipment has been installed at Fairfield Memorial Hospital and Allendale County Hospital such as they can provide these specialty services via telehealth. Remote patient monitoring (RPM) enables early detection of deterioration of the patient, thereby reducing the number of Emergency Room (ER) visits, hospitalizations, and the duration of hospital stays. RPM has been shown to reduce the overall healthcare costs by preventing the need for ER visits and reducing hospital re-admission rates. It provides value based care allowing the provider to track the health of their patient more efficiently. Both telemedicine and remote patient monitoring add to the goals of better patient care and health outcomes.

Open Access Network

PCC worked with the SC Department of Mental Health and Hampton Regional Medical Center to conduct a pilot program whereby the DMH Tele-Psych cart located in the ED would be taken off of their network making the cart free to be used for other specialty services. This was completed successfully. With the success of this Pilot Program, PCC is assisting DMH in obtaining new Polycom carts to be used for Tel-Psych in an open-access environment for approximately 11 additional small & rural hospitals. These carts will be funded through the South Carolina Telehealth Alliance (SCTA)

DAODAS/SCBIRT Project

PCC worked with the state Department of Alcohol & Drug Abuse Center (DAODAS) on a federal Screening, Brief Intervention & Referral to Treatment Grant for the purpose of connecting the behavioral health centers in Horry and Barnwell County to their respective health care providers for telehealth applications. **The objective was to provide Telehealth services between the providers so physician and counselor services could be shared between agencies.** In addition, the Horry County site would be able to utilize the deployed equipment to provide healthcare services to residences of the Horry county Behavioral Health Center (Shoreline Behavioral Health). **Through this initiative, 10 agencies (2 behavioral health and 8 health care providers) joined PCC as Affiliate.** This implementation catapulted Telehealth into the forefront of the minds of the DAODAS/BHSA agencies across the state. In an effort to achieve a statewide network of physicians and counselors, provide fast, reliable care to those in need without the patient having to drive a considerable distance to receive treatment. This will also reduce travel for agency personnel thus seeing a cost savings, but more importantly giving them the opportunity to see more patients. PCC is currently working with 4 Regional Directors of the Behavioral Health Services Association of SC to implement telehealth services in the 32 sites across the state. PCC is also working with USAC to obtain the 65% funding subsidy for them to join the PSPN Consortium.

Family Health Centers

In conjunction with the Tele-OB program, PCC has brought PSPN to all seven of the Family Health Center (FHC) offices across Bamberg, Orangeburg and Calhoun County. We were able to utilize PSPN to provide a robust high speed network over 50 times faster than what they were utilizing prior to PSPN. This gives the Family Health Center the ability to better utilize their Electronic Medical Record, share data between agencies and make the best use of the Telemedicine equipment deployed there. PCC also assisted all 7 FHC clinics in obtaining 65% subsidized funding available through Universal Service Funds. **This equates to a cost savings by FHC of more than \$145,000 annually. The FHC also updated all of their hardware infrastructure and PCC assisted them in obtaining Universal Service Funds for this project which equated to approximately \$130,000 cost savings.** PSPN connects these clinics to all existing agencies on PSPN and provides a secure HIPAA compliant connection to add services in as needs arise.

Tele-Obstetrics

PCC has been active in assisting the OB Proviso project. The OB Proviso is a program to leverage the use of teaching hospitals to provide rural physician coverage, expand the use of telemedicine, and ensure targeted placement and support of OB/GYN services in at least the following four counties in South Carolina with a lack of adequate OB/GYN resources: Allendale, Bamberg, Barnwell, and Hampton. Telemedicine equipment has been installed in 10 locations. Harrison People's will provide a room and the time of a medical assistant to assist with the provision of prenatal care. MUSC will send a provider to Harrison People's to provide prenatal care for existing Harrison People's patients and who will act as a tele-presenter for Maternal Fetal Medicine and/or Genetic Counseling consults over video conferencing equipment. MUSC will provide additional obstetrical workflow training for the medical assistant as needed. Hampton Regional will be available to perform ultrasounds. Beaufort Memorial will serve as the delivery facility, transfer of care will occur between 32-34 weeks. Low Country Health Care System, an FQHC, will also provide prenatal services to patients in Allendale, Bamberg, and Barnwell Counties. LCHCS plans to connect to the OB providers in Aiken, Orangeburg and Walterboro.

Tele-Cardiology Program with Roper Saint Francis

PCC assisted Hampton Regional Medical Center in obtaining a USDA RUS Telemedicine Grant. This program will link two rural hospitals, Allendale County Hospital and Hampton Regional Medical Center to Roper Saint Francis in Charleston for the purpose of receiving specialty services such as Cardiology, Nephrology, Endocrinology, and Neurology via telehealth in Phase I. The telehealth equipment has been purchased and installed. Roper will begin providing tele-Cardiology services in the Spring 2016. PCC has developed the policies and procedures for this cardiology program. Phase Two which will occur late Spring 2016 and telehealth will be expanded to provide outpatient services via telehealth to rural health clinics and FQHCs in Hampton, Bamberg, Allendale and Barnwell.

Skilled Nursing Facilities

PCC has been working with several Skilled Nursing Centers to establish telehealth programs. In working with The Regional Medical Center, we are connecting their Wound Care Specialist to 8 Nursing Centers. This program is projected to save a considerable amount just by eliminating the EMS transport for the nursing home resident to the hospital. PCC has also been working with Palmetto Health and the Lutheran Homes. For this project, a Gerontologist with Palmetto Health will provide primary care services to one of the Lutheran Homes which is a Skilled Nursing Facility. The use of Telemedicine in these settings allow in many cases for the resident to remain at the nursing facility, yet still receive treatment. In doing so the resident doesn't have the burden of traveling to another location which in most cases can take the resident out of the facility for the entire day causing them to miss meals and other activities that go on throughout the day, which can adversely affect the residents over all recovery period. In addition, the use of Telemedicine in this case will reduce travel costs such as EMS transports that are often incurred by the nursing home. The equipment for these projects is provided by the SCTA.

Needs Assessment

Palmetto Care Connections formed a Needs Assessment Committee that was tasked with developing a process by which to assist rural communities in defining their telehealth needs. To begin this process, health data from the region was reviewed in an attempt to define the gaps in service. This committee then developed a Health Needs Assessment Checklist to be used to assess unmet community health needs, determine connectivity issues, gauge technical support and ultimately develop a telehealth plan. This project was a deliverable tasked to PCC in the 2015 Statewide Telehealth Strategic Plan. Through discussions with organizations, potential providers and users of telehealth services, interest in telehealth was gauged by conducting interviews and on-site visits with Twenty (20) health care providers in the counties of Allendale, Bamberg, Barnwell and Hampton. This information will be used to develop and implement a new telehealth service line in this rural region. This work led PCC to establish a telehealth best practices advisory team for interested health care providers. This Needs Assessment Checklist will be utilized statewide to determine health care provider needs in all 46 counties of South Carolina. This team can assist with advising on technical specifications, connectivity, administration and clinical workflow aspects of a telehealth enabled site.

WHAT WE DO

Telehealth Education

PCC served as an Exhibitor at the South Carolina 19th Annual Rural Health Conference in November 2015. Our staff reached out to rural health clinics, FQHCs, rural hospitals and policymakers in an effort to educate them about telehealth. PCC has been invited to present at California Telehealth Network's Annual Telehealth Summit, the Mid-Atlantic Telehealth Resource Center's Annual Conference, the HIMSS Annual Conference and the Business Coalition for Health's Annual Conference to discuss telehealth in South Carolina. PCC is also exhibiting at the Behavioral Health Annual Conference in January 2015 and plans to exhibit at several other association annual conferences such as SCMA, SCHA, SCPHCA and the Academy of Family Practitioners. This is by no means an exhaustive list.

In 2015, Palmetto Care Connections reached out to the communities across the state in several ways to provide telehealth education: company website, webinars, social media, e-newsletter, and an annual summit.

Telehealth Certification Classes

A partnership with STAR Telehealth has been established to offer Certified Telehealth Courses. The Certified Telehealth Coordinator and the Certified Telemedicine Clinical Presenter Programs are designed so that its graduates will have the proper skills for virtual encounters. These classes will be available online. PCC is also setting up a technology lab for hands-on training for equipment. Upon completion, 3 credit hours will be provided to the participant. These courses will become available the spring of 2016.

Reimbursement

PCC advocates for telemedicine reimbursement by working with tertiary hospitals and other health care organizations in the state to determine successful telehealth reimbursement practices. In addition, PCC will maintain open communication with Managed Care Organizations for potential expansion on reimbursement services.

Clearinghouse

PCC serves as a clearinghouse for up to date Telehealth information through membership with the American Telemedicine Association. We also work closely with other regional and national telehealth networks. Due to these memberships PCC is able to offer centralized telehealth services, providing local providers with the current and concise information needed for them to offer Telemedicine in a way that fits into their current work flow and practice management.

Grant Assistance

PCC assisted several rural communities in developing grant applications for the purpose of implementing telehealth programs. While working with these communities, PCC developed a formal support mechanism to assist community providers in grant development. This form has been placed on the PCC website and can be utilized by any health care organization interested in implementing telehealth.

428

E-Newsletter
Subscribers

2,176

Website Views

WHAT WE DO

Annual Telehealth Summit

PCC hosted its 4th Annual Telehealth Summit of SC on October 15-16, 2015, at the Columbia Metropolitan Convention Center. Over 200 Administrators, Physicians, Nurses, Allied Health Professionals, and more attended this event and were able to receive continuing education credits. Speakers from Florida, Georgia, California, Virginia and West Virginia were in attendance and presented on best practice models from their respective regions. A total of 22 Exhibitors and Sponsors attended the Summit with one providing a hands-on training lab for telehealth technologies. This is the first time that we have offered a two-day conference along with a Networking Reception and both proved to be very successful.



206

Summit
Attendees

800+

CEU Hours
Awarded

9 National
Speakers

24 State
Speakers

80%
Sponsor
Retention Rate

22
Exhibitors &
Sponsors

2015 Telehealth Award Winners

- **Telehealth Community Innovator Award:**
Gaye Douglas, DNP, APRN-BC
- **Telehealth Program of Excellence Award:**
SC Department of Mental Health Telepsychiatry Program
- **Telehealth Champion Award:**
Roger Poston, Ed.D.

Building a Sustainable Telehealth Network

Palmetto Care Connections collaborates with statewide agencies and legislative leaders to strategically build partnerships. We also obtain partnerships with telehealth hardware and software vendors to reduce costs to reach maximum sustainability for rural healthcare in South Carolina.

Financials

For 12 Months Ending September 30, 2015

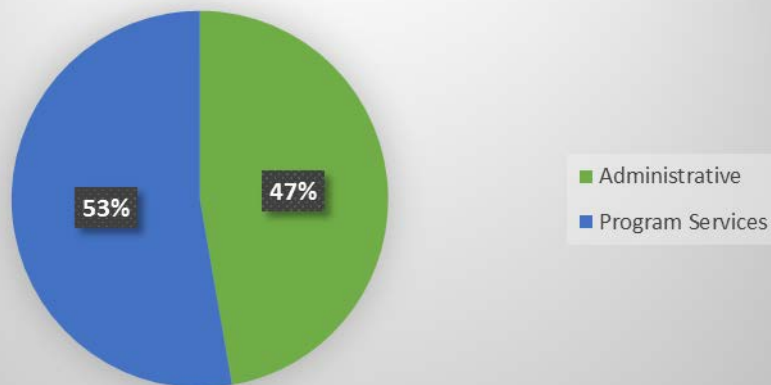
Revenues

Network Development Grant	\$292,407
Department of Health & Human Services	\$66,300
Medical University of South Carolina	\$270,250
SCANA/Spirit	\$73,260
DAODAS Project Support	\$61,817
	\$764,034

Expenses

Salaries, Wages, & Benefits	\$260,450
Consulting Services	\$99,028
Telehealth Equipment & Supplies	\$134,944
Utilities & Maintenance	\$19,654
Travel & Education	\$29,034
Taxes, Licenses, Insurance, etc.	\$7,859
	\$550,969

For 12 Months Ending September 30,
2015



WHAT WE DO

Our Partners

